

# OUR EXPERTS PROVIDE YOU WITH AN EXPERIENCE THAT WILL CHANGE YOUR PERCEPTIONS ON OUTSOURCING



**Qualitas Global** is a dynamic outsourcing powerhouse with a decade of experience dedicated to empowering tech and high-growth companies. Our mission is to enhance our customers' investments by aligning with their vision and maximizing their talent and performance.

We provide tailored solutions that drive innovation, streamline operations, and foster sustainable growth, ensuring that our customers achieve their objectives and stay ahead in a competitive landscape. Through strategic collaboration and deep industry expertise, we are committed to being a catalyst for your success in every project we undertake.

By leveraging cutting-edge technologies, we enable businesses to make informed decisions, optimize operations, and save upto 50% in salaries many cases.

# KNOW US

## START OF OPERATIONS

**Company Established:** August 2014

## LEADERSHIP AND MANAGEMENT ROLES

### Neville Patel

*Founder & CEO*

- Visionary leader with extensive experience in data services and technology
- Drives strategic direction and overall company growth

### Anjali Pipraiya

*Chief Operating Officer (COO)*

- Oversees daily operations and ensures operational excellence
- Focuses on enhancing efficiency and driving performance across the organization

### Neeta Napte

*Head of Data Annotation and Collection*

- Leads the data annotation and collection teams
- Responsible for delivering high-quality data services that meet client needs

### Nadir Patel

*Sales and Business Development*

- Manages sales strategies and business development initiatives
- Cultivates client relationships and identifies growth opportunities

## GLOBAL PRESENCE

### Qualitas Global

- **Privately Owned Company** Headquarters: Pune, India since 2014
- **B.V.** Location: Utrecht, Netherlands since 2017
- **LLC** Location: Delaware, US. Establishing a strong foothold in the North American market
- **Representative Office** Frankfurt, Germany. Expanding our European operations and client reach

## CUSTOMERS

Customers in the Americas, West Europe, UAE, Armenia, Bangladesh and India

## **EMPLOYEES AND SCALABILITY**

At Qualitas Global, we pride ourselves on our robust workforce and scalability. Our current team consists of over 250 full-time employees, each bringing a wealth of expertise and dedication to our clients. Additionally, we maintain a talent pool of 500 qualified candidates who are prepared to be deployed within 30 days, ensuring that we can meet our clients' evolving needs with agility and efficiency. This commitment to talent and scalability enables us to support your growth ambitions while maintaining the highest standards of service.

## **SERVICES OFFERED BY QUALITAS GLOBAL**

At Qualitas Global, we offer a comprehensive range of services designed to empower businesses and drive innovation. Whether you are looking for advanced AI and machine learning consulting, cutting-edge data solutions, strategic staffing, B2B digital marketing or setting up a low cost company in India, we have the expertise to meet your needs.

### ***Our Key Services Include:***

- **AI/ML Consulting:** Transform your operations with tailored artificial intelligence and machine learning solutions.
- **Data Annotation, Collection & Content Moderation:** Ensure data integrity and enhance usability with our specialized services.
- **Sports Analytics, Tagging & Annotation:** Gain valuable insights through precise analytics tailored for the sports industry.
- **Global Staffing Solutions:** Access a skilled workforce with our staff augmentation, contract staffing, and RPO services.
- **B2B Marketing & Digital Solutions:** Elevate your brand presence and drive engagement in the B2B sector while generating leads for your Sales team.
- **Build Operate Transfer (BOT) Services:** Seamlessly establish operations with our comprehensive BOT solutions.

### **Data Security & Compliances**

#### **Certifications:**

- ISO 27001:2013 & ISO 9001:2015 Certified
- TISAX Certified
- HIPAA Certified

#### **Data Privacy:**

- GDPR Compliant

**Protection of your Data & IP are of paramount importance to us**

# STEPS WE TAKE

## **Data Security Measures:**

- **Biometric Campus Access & CCTV Campus Monitoring**
- **Quarterly GDPR, Security Policy Trainings & Refresher Courses for all employees**
- **Strict Network Security Policy** with data security training during induction
- **24/7 Manned Guards**
- **Frisking at Entry/Exit Points**
- **Prohibited Items:** Storage devices, cameras, unauthorized cellphones, laptops, etc.

## **ETHICAL LABOR SUPPLY CHAIN**

Outsourcing services is a highly competitive, money saving business that has the chances to abuse the labor supply chain in geographies where labor law enforcement might be lax. Behind a low cost per hour service, there might be overextended working hours, bonded labor abuse or undeclared work violations.

At Qualitas Global, we prioritize ethical practices by strictly operating within a framework of government law, compliances, regulations & professional standards. We are dedicated to ensuring that our operations respect the rights and dignity of all workers.

# ABOUT US



## 250+ Full Time Professionals

Highly skilled, trained professionals and domain experts



## Rapid Project Commencement

Dedicated team for your project on a 12-hours notice



## Quick Scalability

Quick scaling to handle an increases in resources & customers



## In-house Trainers

Dedicated trainers providing customized trainings in different annotation verticals



## 100% Productivity Guaranteed

Managers ensure 100% productivity & quality, so you only pay for productive work



## ISO | HIPAA Certified & GDPR Compliant

ISO 9001:2015 & ISO20071:2013 certified. Data Protection policies as per GDPR

At Qualitas Global, we are dedicated to delighting our customers and delivering a **WOW! experience** at every interaction.

## Key Benefits

- **Speed, Scale, & Cost Efficiency:** We provide significant advantages that enhance our clients' operations.
- **Customer-Centric Mindset:** Our approach involves actively engaging with clients to assess project requirements, plan effectively, track delivery timelines, and offer expert technical guidance.

# WHY US

## Quality & Training

- Six Sigma driven organization
- Emphasis on processes & quality
- Handpicked team subjected to 100 hours of rigorous in-house training

## Communication

- Training for work ethics, western culture & workplace communication
- Swift communication channels
- Proficient in English language

## Transparency

- Daily deliverables & targets
- Transparency at every step
- 100% productivity for the money you spend

## Cost Efficient

- Volume rates
- Total 'Cost of Ownership'
- Hourly or Per Image options

## Unlimited Flexibility

- Quick team scalability
- 24 X 7 X 365 team availability
- Process customization as per needs

## Responsiveness

- Unrivalled agility
- Daily 'End of Day' reports
- Dedicated managers on call

# ARRANGE A FREE NO-OBLIGATION TRIAL NOW



## THE NETHERLANDS

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